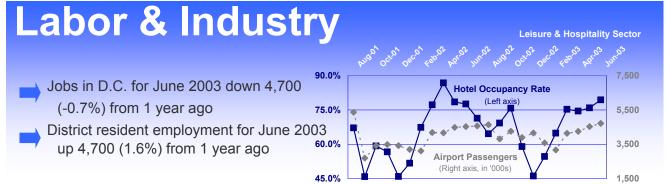
### **D.C. Economic Indicators**

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Labor Market ('000s): June 2003<sup>a</sup>

Private Employment ('000s): June 2003

	<u>D.C.</u>		Metro area				1 yr. change		
	Level	1 yr. ch.	Level	1 yr. ch.		Level	Amt.	%	
Employed residents	291.6	4.7	2,787.2	40.7	Manufacturing	2.8	-0.1	-3.4	
Labor force	314.5	6.2	2,895.7	34.9	Construction	12.0	-0.3	-2.4	
Total wage and salary employment	660.7	-4.7	2,827.0	25.4	Wholesale trade	4.3	0.0	0.0	
Federal government	193.7	-0.2	340.1	2.7	Retail trade	17.0	-0.2	-1.2	
Local government	37.4	-1.2	293.3	7.0	Utilities & transport.	6.1	-0.4	-6.2	
Leisure & hospitality	49.6	0.3	237.7	3.9	Publishing & other info.	25.8	-0.1	-0.4	
Trade	21.3	-0.2	333.2	7.5	Finance & insurance	19.6	-0.1	-0.5	
Services	280.9	-2.6	1,053.6	18.1	Real estate	11.4	0.1	0.9	
Other private	77.8	-0.8	569.1	-13.8	Legal services	35.7	-0.5	-1.4	
Unemployed	18.4	1.5	108.5	-5.8	Other profess. ser.	59.9	0.6	1.0	
New unempl. claims (state program)	2.0	0.2			Empl. Serv. (incl. temp)	11.8	0.3	2.6	
ources: U.S. Bureau of Labor Statistics (BLS) &	D.C. Dept. o	of Employment S	Services (DOES	);	Mgmt. & oth. bus serv.	34.8	0.2	0.6	

a not seasonally adjusted

						Health care	55.1	1.2	2.2
D.C. Hotel Industry <sup>b</sup> Airport Passengers <sup>c</sup>					Organizations	49.5	0.2	0.4	
June 2003	Amt.	1 yr. ch.	June 2003	Amt.('000)	1 yr. % ch.	Accomodations	14.7	0.1	0.7
Occupancy Rate	79.4%	1.8	Reagan	1,276.3	11.1	Food service	29.5	0.2	0.7
Avg. Daily Room Rate	\$151.78	\$3.48	Dulles	1,557.1	-2.2	Amuse. & recreation	5.4	0.0	0.0
# Available Rooms	25,741	126.0	BWI	1,881.6	2.8	Other services	6.3	-0.7	-10.0
			Total	4,715.0	4.0 <sup>d</sup>	Total	429.6	-3.3	-0.8

Education

Source: DOES, preliminary. Detail may not add due to rounding.

### evenue

FY 2003 (thru July) sales & use tax collections up 3.2% from 1 year ago

FY 2003 (thru July) total tax collections up 3.1% from 1 year ago

year-to-date % change from same month of preceeding year



Adjusted to exclude large one-time events and for changes in processing flows between FYs that distort current underlying economic trends.

This does not, therefore, report actual year-overyear revenue growth for the budget. Includes sales taxes allocated to the Convention Ctr.

Note: Growth rates in some taxes reflect legislated changes in tax rates.

#### **Adjusted General Fund** Revenue Collections<sup>a</sup>

27.8

-3.9

-12.3

	year-to-date % change						
	FY 2003	FY 2002					
	(Oct 02-Jul 03)	(Oct 01-Jul 02)					
Property Taxes	19.4	12.1					
General Sales <sup>b</sup>	3.2	-5.0					
Individual Income	-4.3	-11.9					
Business Income	4.6	-22.7					
Utilities	20.6	-1.2					
Deed Transfer	51.8	8.3					
All Other Taxes	-14.3	39.0					
Total Tax Collections	3.1	-2.0					
Addenda:							
Indiv. Inc. tax withholding							
for D.C. residents	3.3	-1.9					
Sales tax on hotels and							
restaurants allocated							
to Convention Center	8.6	-10.3					
Source: D.C Office of Tax and Revenue and							
Office of Research and Analysis							

<sup>&</sup>lt;sup>b</sup> Source: Smith Travel Research <sup>c</sup> Source: Metropolitan Washington Airports Authority & Maryland Aviation Administration Authority

## People & Economy

DC & US Personal Income
% chg from same qtr of
preceeding year

- D.C. unemployment rate for July: 6.5%, down from 6.7% last month, up from 6.3% 1 year ago
- 7.0% 3.0% District of Columbia
- Home mortgage interest rate for July: 5.6%, up from 5.2% last month, down from 6.5% 1 year ago

U.S. GDP	% change	for yr. ending	CPI	% change for yr. ending		D.C. Po	pulation		
Source: BEA	2 <sup>nd</sup> Q 2003	1 <sup>st</sup> Q 2003	Source: BLS	July 2003	May 2003	Source: Cen	sus	Level	1 yr. ch.
Nominal	4.1 <sup>†</sup>	3.6	U.S.	2.1	2.1	Estimate for	r:		
Real	2.5 <sup>†</sup>	2.0	D.C./Balt. metro area	3.0	2.6	July 1	1, 2000	571,646	1,433
Personal Income						July <sup>1</sup>	1, 2001	573,822	2,176
Source: BEA	% change	for yr. ending	Unemployment Ra	atec		July 1	1, 2002	570,898	-2,924
Total Personal Income	1 <sup>st</sup> Q 2003	4 <sup>th</sup> Q 2002	Source: BLS	July 2003	Jun. 2003				
U.S.	3.4	3.4	U.S.	6.2	6.4	Compo	onents of Char	nge from July 1	, 2002
D.C.	5.2	9.0	D.C.	6.5	6.7	Natural	Births	+8,263	Total
Wage & Salary Portion	of Personal I	ncome	Interest Rates	National	Average		Deaths	-5,773	+2,490
U.S.	2.2	1.4	Source: Federal Reserve	July 2003	Jun. 2003	Net Migr.	Net Int'l	+4,517	
Earned in D.C.	6.2	6.2	1-yr. Treasury	1.1	1.0		Net Dom.	-10,059	-5,542
Earned by D.C. res'd <sup>b</sup>	6.4	11.0	Conv. Home Mortgage	5.6	5.2	Net Chang	e <sup>d</sup>		-2,924

<sup>a</sup> Nominal bestimated cesasonally adjusted delinctudes federal resident employee movement (military/civilian) and the statistical residual

# Housing & Office Space

Commercial Office Space (in 000s of sq ft)

- Single family homes sales for 2<sup>nd</sup> Q 2003 increased 8.6% from 1 year ago
- Office space vacancy rate (incl.sublet) fell to 6.4% in 2<sup>nd</sup> Q 2003



<b>Housing Sales</b>			D.C. Housing Permits Issued D.C. Commercial Office Space				е	
Source: MRIS <sup>a</sup>	4 Qs ending	1 yr. % ch.	Source: U.S. Census Bureau	4 Qs ending	1 yr. ch.	Source: Delta Associates		
Completed contracts	2 <sup>nd</sup> Q 2003			2 <sup>nd</sup> Q 2003		Vacancy Rate (%)	2 <sup>nd</sup> Q 2003	1 qtr. ch.
Single family	5,697	8.6	Total housing units	2,597	1,988	Excl. sublet space	4.7	-0.6
Condo/Co-op	3,511	22.6	Single family	367	210	Incl. sublet space	6.4	-0.6
Prices (\$000)	2 <sup>nd</sup> Q 2003	1 yr. % ch.	Multifamily (units)	2,230	1,778			
Single family			Class A Market R	ate Apt. Re	ntals⁴	Inventory Status <sup>e</sup>	2 <sup>nd</sup> Q 2003	1 qtr. ch.
Median <sup>b</sup>	\$309.0	14.5	Source: Delta Associates	2 <sup>nd</sup> Q 2003	1 yr. ch.	Total Inventory	108.2	0.4
Average <sup>c</sup>	\$398.9	5.3	Apartment units currently			Leased space <sup>f</sup>	103.1	1.1
Condo/Co-op			under construction	4,576	1,512	Occupied space <sup>9</sup>	101.3	1.1
Median <sup>b</sup>	\$256.0	21.7	Add'l planned units likely			Under construction		
Average <sup>c</sup>	\$281.0	18.1	within next 36 months	1,411	-419	or renovation	5.8	0.0

Metropolitan Regional Information System as reported by the Greater Capital Area Association of Realtors b Median for Jun. c 2<sup>nd</sup> quarter average

d Investment grade units, as defined by Delta e In million square feet f Calculated from vac. rate excl. sublet g Calculated from vac. rate excl. sublet